

EXHIBIT C

PC - Fujitsu

Intel or AMD Based

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<i>Minimum Configurations</i>	ESPRIMO P520 E85+	965.00	3.60%	930.30	0.00%	No URL available, CTO
Desktop Offering						
Intel i5-3550 Processor (Quad Core, 3.30GHz, 6MB Cache w/HD 2500 Graphics)						
4GB 1600MHZ Memory						
500GB 7200 rpm SATA						
CDRW/DVD+/-RW Combo Drive						
Microsoft Windows 7 Professional Compatible						
Two Front Facing USB Ports or greater						
19" LED Monitor (minimum)						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

Warranty is three years on-site NBD for all desktop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

FSCESPR_S2636
1-K1019-
V300_168087-01

AMD processors must be at least equivalent to listed Intel processors

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<i>Minimum Configurations</i>	ESPRIMO X913	1,236.00	6.13%	1,160.25	No URL available, CTO
All-In-One Offering - Fujitsu					
Intel i3-2020 Processor (Dual Core, 3MB Cache w/HD 2500 Graphics)					
4GB 1600MHZ Memory					
500GB 7200 rpm SATA					
DVD+/-RW Combo Drive					
Microsoft Windows 7 Professional Compatible					
20" Display					
Two button USB optical mouse with scroll wheel					
USB Keyboard with 103 keys					
10/100 RJ-45					

Warranty is three years on-site NBD for all All-in-One models and future models. Additional types of warranties may be offered on the accessories tab

FSCESPR_S2636
1-K1065-
V200_168088-01

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.

<http://www.vita.virginia.gov/scm/default.aspx?id=87>

Laptop - Fujitsu

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop Offering	LIFEBOOK E733	1,848.00	15.90%	1,554.25	0.00%	http://www.shopfujitsu.com/store/lifebook-e733-notebook
Intel i5-3230M Processor (2.6GHz 3M Cache with Intel HD Graphics 4000)						Customized Configuration
4GB RAM or greater						
500GB 7200 RPM SATA hard drive or greater						
CDRW/DVD+/-RW Combo Drive or better						
Microsoft Windows 7 Professional Compatible						
802.11a/b/g/n integrated wireless						
Energy Star qualified						
14.1 inch screen or greater						

Warranty is three years next day exchange for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

FUJ38-1133-01

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process.

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.
<http://www.vita.virginia.gov/scm/default.aspx?id=87>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Laptop Accessories (see note #3)	7.00%
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Rugged Laptop - Fujitsu

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price
Rugged Laptop Offering	LIFEBOOK E753	1,843.00	19.49%	1,483.84
Mil-Std 810G Certified				
Intel Core i3-3110M Processor 2.4GHz or greater				
2GB RAM or greater				
320GB SATA hard drive or greater				
Super Multi DVD Drive				
Microsoft Windows 7 Professional Compatible				
802.11a/b/g/n integrated wireless				
13.1 inch screen or greater				
10/100/1000 RJ45				

Warranty is three years NBD Exchange for all Rugged laptop models and future models. Additional types of warranty may be offered on the Services & Warranty tab

FUJ38-1133-01

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)	7.00%
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Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Public Site to Verify Model #/List Price

<http://www.shopfujitsu.com/store/lifebook-e753-notebook>

Customized Configuration

Rugged Tablet Windows - Fujitsu

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Tablet Offering	LIFEBOOK T902	2,233.00	22.89%	1,721.87	http://www.shopfujitsu.com/store/lifebook-t902-tablet-pc
Mil-Std 810G Certified					Customized Configuration
Intel or AMD Processor					
4GB RAM or greater					
128GB Storage					
Microsoft Windows 7 Professional or higher					
802.11a/g/n integrated wireless					
10.1 inch screen or greater					

Warranty is three years NBD Exchange for all Rugged Tablet Win models and future models. Additional types of warranties may be offered on the Services & Warranty tab

FUJ38-1133-01

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)	7.00%
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Windows Tablets - Fujitsu

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Tablet Offering	STYLISTIC Q572	1,088.00	13.98%	935.90	http://www.shopfujitsu.com/store/stylistic-q572-tablet-pc
Intel or AMD Processor					Customized Configuration
1GB RAM or greater					
16GB Storage or greater					
Windows 7 Professional or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen or greater					

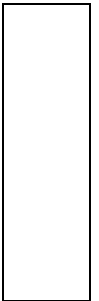
Warranty is three years NBD Exchange for all Window Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

FUJ38-1133-01

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	7.00%
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Servers - Fujitsu

Intel/ AMD Based

Minimum Configurations

Tower Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon E3-1200v2 3.10GHz 8GB Memory 100 GB Hard Drive Onboard SATA DVD Writer No OS installed Gigabit Ethernet Adapter	PY TX140S2//LFF/Standard PSU	1,429.00	13.22%	1,240.13	No URL available, CTO
Rack Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon E5-2407 2.2GHz 8GB Memory Onboard SATA 100 GB Hard Drive Gigabit Ethernet Adapter No OS installed	PY RX200S8 4x2.5	2,599.00	22.40%	2,016.95	No URL available, CTO
Blade Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel E5-2430 2.2GHz 8GB Memory 100 GB Hard Drive Gigabit Ethernet Adapter No OS installed	PY BX920 S3 Dual Server Blade	3,094.00	14.89%	2,633.27	No URL available, CTO

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

FSCT140_S26361-K1460-V101_168089-01

AMD processors must be at least equivalent to listed Intel processors

Minimum Percentage Discount for Server Accessories (see note #2)	7.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

Peripherals

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DT101G2/8GBZ	10.00	38.41%	6.16	http://www.kingston.com/us/memory/search/?partid=dt101g2/8gbz
16 GB	DT101G2/16GBZ	17.00	38.71%	10.42	http://www.kingston.com/us/memory/search/?partid=dt101g2/16gbz
32 GB	DT101G2/32GBZ	34.00	37.99%	21.08	http://www.kingston.com/us/memory/search/?partid=dt101g2/32gbz

Monitors (<i>wide aspect</i>)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
17" LCD	VG732M-LED	214.00	26.74%	156.77	http://www.viewsonic.com/us/monitors/graphics-vg-series.html?option_monitor_size=113
19" LCD	VA926-LED	237.00	27.30%	172.30	http://www.viewsonic.com/us/monitors/value-va-series/va926-led.html

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606	14.40	42.95%	8.22	http://www.tripplite.com/en/products/model.cfm?txtModelID=2632
8 Outlet 8ft cord 2500 Joule	TLP1008TEL	43.20	42.98%	24.63	http://www.tripplite.com/en/products/model.cfm?txtModelID=2634

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	M30P10-7N	9.99	56.28%	4.37	http://www.amazon.com/s/ref=nb_sb_noss_1?url=search-alias%3Delectronics&field-keywords=M30P10-7N&rh=n%3A172282%2Ck%3AM30P10-7N

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	KC0A1-4N6P	19.99	63.68%	7.26	http://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Delectronics&field-keywords=KC0A1-4N6P

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	CK2A0-4N6P	29.99	44.26%	16.72	http://www.amazon.com/V7-CK2A0-Keyboards-Mouse-CK2A0-4N6P/dp/B00BMQ5VBY

Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	V7N3C5E-10F-GRYS	4.99	58.79%	2.06	http://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&field-keywords=V7N3C5E-10F-GRYS+&rh=i%3Aaps%2Ck%3AV7N3C5E-10F-GRYS+
7 ft CAT5e	A3L781-07	2.49	58.28%	1.04	http://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&field-keywords=A3L781-07+&rh=i%3Aaps%2Ck%3AA3L781-07+
3 ft CAT6	A3L9002-03-BLKS	19.99	77.46%	4.51	http://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&field-keywords=A3L9002-03-BLKS&rh=i%3Aaps%2Ck%3AA3L9002-03-BLKS
7' CAT6	A3L9002-07-REDS	19.99	71.21%	5.76	http://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&field-keywords=A3L9002-07-REDS&rh=i%3Aaps%2Ck%3AA3L9002-07-REDS
HDMI to HDMI M/M 6ft	F8V3311b06	12.99	60.91%	5.08	http://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&field-keywords=F8V3311b06+&rh=i%3Aaps%2Ck%3AF8V3311b06+

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1 TB USB 3.0 (portable)	STBX1000101	79.99	1.99%	78.40	http://www.amazon.com/s/ref=nb_sb_noss_1?url=search-alias%3Daps&field-keywords=STBX1000101&rh=i%3Aaps%2Ck%3ASTBX1000101
500 GB USB 3.0 (portable)	STBX500100	79.99	25.08%	59.93	http://www.amazon.com/s/ref=nb_sb_noss?url=search-alias%3Daps&field-keywords=STBX500100+&rh=i%3Aaps%2Ck%3ASTBX500100+
2 TB USB 3.0 (external desktop)	WDBMWV0020BBK-NESN	179.99	16.79%	149.77	http://www.amazon.com/s/ref=nb_sb_noss_1?url=search-alias%3Daps&field-keywords=WDBMWV0020BBK-NESN&rh=i%3Aaps%2Ck%3AWDBMWV0020BBK-NESN
4 TB USB 3.0 (external desktop)	STBV4000100	219.99	26.00%	162.79	http://www.amazon.com/s/ref=nb_sb_noss_2?url=search-alias%3Daps&field-keywords=STBV4000100+&rh=i%3Aaps%2Ck%3ASTBV4000100+

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1024x768 max digital video resolution	960-000764	99.99	2.20%	96.79	http://www.amazon.com/Logitech-Webcam-Widescreen-Calling-Recording/dp/B006JH8T3S/ref=sr_1_fkmr3_1?ie=UTF8&qid=1384423350&sr=8-1-fkmr3&keywords=Web+Cam%2C+Color%2C+Hi-speed+USB%2C+built-in+microphone%2C+1024x768+max+digital+video+resolution
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 max digital video resolution	960-000715	59.99	1.70%	58.09	http://www.amazon.com/Logitech-960-000715-HD-Webcam-C525/dp/B0093DPA2S
USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 2.0 7 port hub, power supply included	ST7202USB	23.99	26.74%	17.57	http://www.amazon.com/s/ref=nb_sb_noss_1?url=search-alias%3Daps&field-keywords=ST7202USB
Mini hub 4 port hi speed USB, no power supply needed	ST4200MINI	14.99	45.90%	8.11	http://www.amazon.com/s/ref=nb_sb_noss_1?url=search-alias%3Daps&field-keywords=ST4200MINI&rh=i%3Aaps%2Ck%3AST4200MINI
Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	970264-0403	29.99	15.60%	25.31	http://www.amazon.com/s/ref=nb_sb_noss_2?url=search-alias%3Daps&field-keywords=970264-0403&rh=i%3Aaps%2Ck%3A970264-0403
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	69.99	9.60%	63.27	http://www.amazon.com/s/ref=nb_sb_noss_1?url=search-alias%3Daps&field-keywords=980-000354&rh=i%3Aaps%2Ck%3A980-000354
Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752267	299.99		299.99	http://www.amazon.com/s/ref=nb_sb_noss_1?url=search-alias%3Daps&field-keywords=1752267&rh=i%3Aaps%2Ck%3A1752267

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	BE550G	69.99	8.69%	63.91	http://www.amazon.com/s/ref=nb_sb_noss_1?url=search-alias%3Daps&field-keywords=BE550G&rh=i%3Aaps%2Ck%3ABE550G
UPS external, 1440 VA power capacity, 7 min battery run time	5P1500RT	1,134.00	44.95%	624.21	http://www.amazon.com/Control-Automation-5PX1500RT-Output-Connections/dp/B00DWI6GJ6/ref=sr_1_9?ie=UTF8&qid=1384423877&sr=8-9&keywords=5P1500RT
UPS 750 VA power capacity, 16 min battery run time	SMT750	329.99	17.82%	271.18	http://www.amazon.com/s/ref=nb_sb_noss_1?url=search-alias%3Daps&field-keywords=SMT750

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment

***Warranty is manufacturer's warranty for all peripherals

****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
Fujitsu	7.00%
Kingston	10.00%
Viewsonic	25.00%
Tripp Lite	40.00%
V7	19.00%
Belkin	45.00%
Seagate	2.00%
Western Digital	16.00%
StarTech	25.00%
Logitech	1.70%
APC	8.00%
Leibert	18.00%
Gamber and Johnson	0.00%
iKey	0.00%
Bretford	0.00%
Panasonic	0.00%
Havis	0.00%
Jotto	0.00%
Epson	0.00%
Brother	0.00%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
Rack Server - PYRX200 Series Warranty Uplift, 36 Months, Enhanced Plus Level, 24x7 4hr Onsite, Prepaid billing	\$ 719.40
Tower Server - PYTX100 Bundle Warranty Uplift, 12 Months, Enhanced Plus Level, 24x7 4hr Onsite, Prepaid billing	\$ 102.45
Tower Server - PYTX100 Bundle Post Warranty, 24 Months, Enhanced Plus Level, 24x7 4hr Onsite, Prepaid billing	\$ 278.88
Blade Server - PYBX900 Series Warranty Uplift, 36 Months, Enhanced Plus Level, 24x7 4hr Onsite, Prepaid billing	\$ 939.10
Blade Server/Switch Fabric - PYETH SWITCH Warranty Uplift, 36 Months, Enhanced Plus Level, 24x7 4hr Onsite, Prepaid billing	\$ 958.45
Blade Server - PYBX920 Series Warranty Uplift, 36 Months, Enhanced Plus Level, 24x7 4hr Onsite, Prepaid billing	\$ 420.03
FUJITSU MOBILITY : 4-Year Onsite Plan (4-Year Onsite + 1-Year Extension of Standard International Limited Warranty)	\$ 156.73
FUJITSU MOBILITY : 4-Year Onsite Plan (4-Year Onsite + 1-Year Extension of Standard International Limited Warranty)	\$ 156.73
FUJITSU MOBILITY : 3-Year Accidental Damage Protection	\$ 131.00
FUJITSU MOBILITY : 4-Year Accidental Damage Protection (ADP) for STYLISTIC (4-Year ADP for STYLISTIC + 1-Year Extension of Standard International Limited Warranty). Covers accidental damages for a	\$ 229.83
FUJITSU MOBILITY : 3-Yr Onsite plus ADP for STYLISTIC	\$ 182.47
FUJITSU MOBILITY : 4-Yr Onsite + ADP for STYLISTIC + 1-Yr Ext of Std Intl Ltd Warr	\$ 287.74
FUJITSU MOBILITY : Covers accidental damages for a period of three years from the date of unit purchase. Covers up to one incident per major part, such as screen (LCD), DVD/CD ROM, hard disk drive,	\$ 118.13
FUJITSU MOBILITY : Contains the combined coverage of the 3-Year Onsite Plan plus the 3-Year Accidental Damage Protection.	\$ 170.77
FUJITSU MOBILITY : 4-Year Onsite Plan (4-Year Onsite + 1-Year Extension of Standard International Limited Warranty)	\$ 156.73
FUJITSU MOBILITY : Contains the combined coverage of the 4-Year Onsite Plan plus the 4-Year Accidental Damage Protection.	\$ 276.04
FUJITSU MOBILITY : 4-Year Accidental Damage Protection (ADP) (4-Year ADP + 1-Year Extension of Standard International Limited Warranty)	\$ 217.55
Keep Your Drive - Covers customer retention of qualified hard drive (one covered under warranty with failure concurrence by Fujitsu) for the period of 1 year	\$ 32.80
Keep Your Drive - Covers customer retention of qualified hard drive (one covered under warranty with failure concurrence by Fujitsu) for the period of 3 years	\$ 74.33
Hardware insertion and removal. Includes board level components like RAID cards, Hba's, memory, hdd's.	\$ 30.00
Custom image download via CD, DVD or network download (single load no drivers)	\$ 30.00
Create image off a system	\$ 150.00
Microsoft OS load	\$ 50.00
Linux OS load	\$ 75.00
Driver Installation per unit	\$ 25.00
Software application load	\$ 30.00
On-site desktop or mobile device installation - per unit	\$ 50.00
On-site desktop or mobile device installation with up to 2GB data transfer per unit	\$ 75.00
On-site desktop or mobile device installation - exceeds 60 miles travel expense per day	\$ 200.00
Managed Services Monitoring - per server per month	\$ 75.00
Managed Services Monitoring - per end-user device per month	\$ 25.00
Mobile Device Management - per device per month	\$ 10.00
Managed Services - SLA upgrade 2 hour	\$ 400.00
Managed Services - SLA upgrade 4 hour	\$ 200.00
Systems Engineer - Senior - per hour	\$ 180.00
Systems Engineer - Intermediate - per hour	\$ 160.00
Systems Engineer - per hour	\$ 135.00
Computer Technician - Senior - per hour	\$ 90.00
Computer Technician - per hour	\$ 70.00
Project Manager - Senior - per hour	\$ 145.00
Project Manager - per hour	\$ 125.00
Network Cabling Technician - per hour	\$ 125.00
Network Cabling Drop. Includes connector, cable and/or jack up to 150ft for CAT5e/CAT6/RG6 cable.	\$ 135.00

NOTE:

System Engineer/Project Manager/Network Cabling Technician- additional hour will apply one way for travel >60 miles and every 60 miles thereafter.

Computer Technician/Cabling Technician- hourly rate is portal to portal